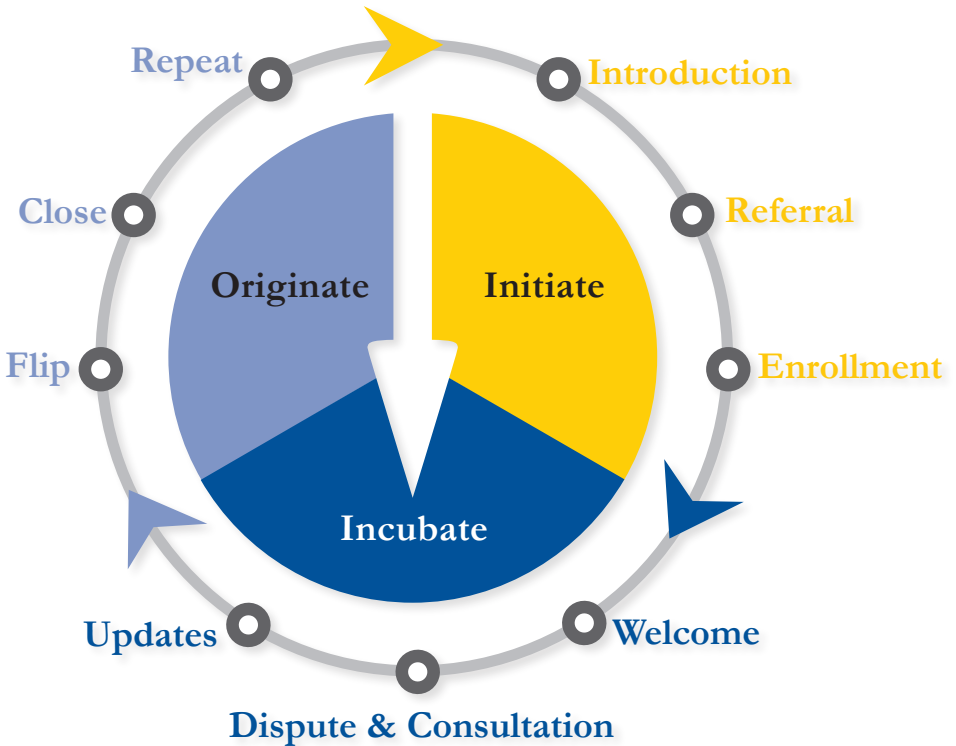




CLOSE MORE LOANS



How to Close More Loans

Introduction

Introduce the Veracity Program to Borrower, Get Authorization to Forward Info

Referral

Pipeline Submission Form sent to Veracity via fax **303.893.4268** or by email to **pipeline@veracitycredit.com**

Enrollment

Initial Veracity Consultation with Borrower - \$69.95 + \$45/month

Welcome

Client Service Agreement and Veracity Welcome Pack

Dispute & Consultation

Personalized Credit Score Improvement Campaign

Updates

Monthly Updates from Veracity to the Borrower and Loan Officer

Flip

Borrower Flipped back to Loan Officer as an Active Loan Candidate

Close

The Financing is Completed, Signed, and Loan Officer Earns Commission

Repeat

Sending More Borrowers to Veracity Means More Closed Loans